

Sari Postal

Venture X - Owner & Sales Manager

- Drive sales by identifying and acquiring new members through proactive outreach, tours, and follow-ups.
- Build and maintain relationships with brokers, business owners, and community leaders to generate leads and increase occupancy.
- Develop and execute marketing strategies, including social media, networking events, and promotional campaigns.
- Maintain occupancy by meeting sales targets, managing churn rates, and retaining existing members.
- Oversee daily operations and facility management, ensuring adherence to brand standards and a seamless member experience.
- Lead community initiatives by organizing networking events, educational workshops, and business growth opportunities.
- Manage financial processes, including billing, collections, and P&L analysis, to maximize revenue and control expenses.
- Provide top-tier customer service, addressing and resolving member concerns within a 4–6-hour response window.
- Supervise and trained staff, conducted performance reviews, and maintained a high-performing team environment.